



To: Certification and Training Working Group

Re: Minutes of Meeting on 2nd April 2008

Present:

Barrie Heptonstall	IBM, Technical Sales and Services Director (United Kingdom, Ireland and South Africa)
Alan Whitfield	RSM Technology, Sales Director
Pete Stevenson	SHH Associates Limited
Ken Austin	
Simon Chang	BMC Software
Julie-Ann Williams	Millennia
Dr Malcolm Beattie	IBM, Linux Technical Consultant and Program Manager
Rodric Yates	IBM, Technical Strategy Manager, North East Europe
Mark Bunday	IBM Manager, Hursley System z Academy
Michael Lowe	IBM Technical Sales Manager System Z (UK & Ireland)
Geoff Eggleston	IBM Tivoli System Senior z Software Sales Consultant
Robin Halliwell	RSM Partners

Apologies:

Simon Hutchings	Nationwide
Brenda Bradley	Irish Life
Paul Arnerich	TSD
Mick Gray	EDS
Simon Adams	BCS
Phil Howard-Knight	Bank of America
Mike Hill	
David Laird	RSM Technology
Rich Alner	BT
Dave Siddorn	BT
Geoff Simmons	JPMorgan Chase
Paul Austin	JPMorgan Chase

Here are the key points from the meeting

No	Comments	Action
1	Pete Stevenson opened the meeting and thanked everyone for attending, he also thanked Barrie Heptonstall & IBM for hosting the meeting.	
2	Alan Whitfield gave an update on the current status of the BCS MTP (see the separate presentation). There are seven exams currently available with a further 9 planned for 2008. The MTP now has it's own website and telephone number for	

- enquiries/bookings, and carries the GSE and IBM UK Education logo. Over 100 exams have already been taken, with 200 already committed for 2008. There were was a lively discussion, both during the presentation, and in the round table that took place in the afternoon. The agreed actions are summarised later.
- 3 Barrie Heptonstall gave an update on IBM recognition of the MTP. IBM UK Education now endorse the BCS MTP. Meetings have been held at a senior level between GSE UK(Phil Howard-Knight) and IBM with a view to gaining global endorsement from IBM, there was a positive response from the initial meetings which now need to be followed up. BH/PHK
 - 4 Dr Malcolm Beattie gave an update on the IBM System Z University program for Europe. He pointed out that although the title says 'University', it is actually targeted at many different higher education establishments. The aim of the program is to introduce System Z to students and let them know that there is an interesting career to be had on that platform. See the attached presentation for more detail.
 - 5 We had an excellent lunch provide by IBM, thanks Barrie.
 - 6 Mark Bunday gave a presentation on the System Z Foundation Training Programme which has been put together in Hursley. This is aimed at improving the System Z coverage in Hursley. See the attached presentation for more details.
 - 7 There then followed a very lively round table discussion the actions from which are detailed below.
 - 8 A combination of Barrie H, Alan Whitfield, Simon Adams, Pete Stevenson, Phil Howard-Knight to meet with Senior reps preferably at CTO level, from vendor organisations to gain there support and participation in the BCS MTP. The people nominated to establish initial contact are :-

BMC	SC
CA	PHK
IBM SWG Hursley	MB
IBM STG Storage	BH
EMC	PS
HDS	PHK
Compuware	GE
STK/SUN	BH
 - 9 IBM to look further at how we integrate the University Programme/Hursley Programme/MTP and package this for discussion with our largest customers - 10th April - and then feedback GSE and BCS. BH

- 10 Capacity & performance - look at whether IBM can populate this with a framework - and then an exam ML
- 11 Establish links with Helen Trollman and Don Resnik MB

The Next meeting will be held at IBM Bedfont Lakes on Thursday 3rd July.